



BUSINESS AND INDUSTRY



## Business and Industry Offerings

Innovatix is a national group purchasing organization (GPO) that is committed to delivering long-term cost savings to our clients. We achieve this goal by both securing discounted pricing and identifying the best value for the products and services you need to run your business. Our purchasing and procurement solutions help grow your savings over time.

For more than 20 years, Innovatix has provided superior group purchasing services to the healthcare field. With demonstrated success in achieving substantial savings for over 20,000 clients, we are delighted to expand our services to non-healthcare-related business and industry market leaders. Our healthcare roots mean that we value business transparency as part of our commitment to ethical practices. Innovatix is a client-driven GPO with a self-imposed Code of Conduct that reinforces our commitment to offering our clients value.

There are no fees or purchasing minimums required to be an Innovatix Business and Industry member—our clients remain in control of what they buy, how much they buy, and when they buy it.

### What is group purchasing? How does it work?

Innovatix is modeled on the same concept as a big box discount club, but without a membership fee or warehouse facility. We leverage the aggregated purchasing volume of our clients (akin to buying in bulk) to negotiate more favorable pricing on the products and services they likely use every day. If you decide to purchase through our contract, we receive an administrative fee from the vendors based on our clients' purchasing volume (not exceeding 3% of the total purchasing volume). We disclose the administrative fees we earn based on each client's purchases

through an annual Safe Harbor report. We only earn revenue if we deliver savings.

### Business and Industry Portfolio

We've strategically curated our Business and Industry contract portfolio for legal, financial, and professional services firms; independent businesses; and franchise owners. We feature volume-based discounts for many of the products and services your business uses the most.

#### PRODUCT CATEGORIES

- Advertising Services
- Cleaning Chemicals
- Disaster & Emergency Preparedness
- Elevator, Escalator & Related Products
- Facilities Management
- Finance
- Flooring Products & Services
- Food
- Freight (inbound/outbound)
- Furniture
- Hardware/Software
- Human Resources & Talent Management
- Janitorial/Sanitation
- Marketing
- Maintenance, Repair & Operations (MRO)
- Office Supplies
- Translation & Interpretation Services
- Vehicles

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Contact an Innovatix Customer Care Representative at (888) 258-3273  
or visit us online at [www.bi.innovatix.com](http://www.bi.innovatix.com) and start saving today.

Subcategory	Contract Description	Vendor	Contract Number	
<b>ADMINISTRATIVE, FINANCIAL &amp; MANAGEMENT SERVICES</b>				
<b>Disaster &amp; Emergency Preparedness</b>	Disaster & Emergency Response Products & Services	EnMagine	PP-SV-011	
	Disaster & Emergency Response Products & Services	Hertz	PP-SV-012	
	Disaster Recovery Solutions	Peak 10	PP-IT-109	
<b>Finance</b>	Credit Card Processing	Premier Merchant Processing	PP-AC-047	
	Credit Card Processing	Summit Processing Group	IE-SS-001	
<b>Health &amp; Other Insurance Benefits</b>	Brokerage & Consulting Services	Omni Managed Health	IE-HR-006	
	Brokerage & Consulting Services	Q6/National Benefit Advisors US	IE-HR-003	
<b>Human Resources</b>	Background Check Services	eVerify	SD-MM-018	
	Background Check Services	MBI Worldwide	PP-MM-168	
	Background Check Services	Precheck	PP-MM-169	
	Background Check Services	Pre-Employ.com	PP-MM-170	
	Background Check Services	Private Eyes	PP-MM-171	
	Car Rental Services	Hertz	PP-MM-156	
	Moving Services	Armstrong Relocation	PP-SV-034	
	Moving Services	Ewing Moving Service	PP-SV-036	
	Moving Services	Graebel Companies	PP-SV-038	
	Moving Services	Wheaton Van Lines	PP-SV-039	
	Temporary Information Technology Staffing	US Tech Solutions	PP-IT-130	
	Translation & Interpretation Services	Globo Language Solutions	PP-SV-021	
	Translation & Interpretation Services	Propio Language Services	PP-SV-025	
	<b>Marketing</b>	Advertising Services	Marketing Resource Solutions	SD-AC-002
		Service Awards & Related Products	Positive Promotions	PP-MM-221
<b>Talent Management &amp; Services</b>	Executive Recruiting	Kavaliro	PP-SV-005	
	Executive Recruiting	The Knight Group	PP-SV-007	
<b>Travel Services</b>	Travel Services	Egencia	PP-SV-008	
<b>DELIVERY, SHIPPING &amp; FREIGHT MANAGEMENT</b>				
<b>Inbound/Outbound</b>	Inbound & Outbound Freight	FedEx	PP-MM-226	
<b>Shipment Audit Services</b>	Freight Audit Service	Shipment Trackers	IE-MM-005	
<b>FACILITY MANAGEMENT &amp; MAINTENANCE</b>				
<b>Air Filtration</b>	Air Filtration Products	Koch Filter	PP-FA-352	
	Air Filtration Products	Tri-Dim Filter Corp.	PP-FA-353	
<b>Elevator, Escalator &amp; Related Products</b>	Conveying Systems: Elevator, Escalator & Other Products & Services	Otis Elevator Company	PP-FA-354	
<b>Energy Products &amp; Services</b>	Energy Efficiency Services	EnerNOC	PP-FA-392	
<b>Facility Management</b>	Pest Elimination Services	Orkin	PP-SV-003	
<b>Flooring Products &amp; Services</b>	Flooring Products & Services	Graniti Vicentia	PP-FA-373	
	Flooring Products & Services	Johnsonite	PP-FA-374	
	Flooring Products & Services	Mannington Commercial	PP-FA-375	
	Flooring Products & Services	Pawling Corporation	SD-FA-021	
	Flooring Products & Services	Tandus Centiva US	PP-FA-378	
	Floor Care Equipment & Services	Nilfisk-Advance, Kent Euroclean	PP-FA-418	
<b>General Contractor/Construction Management Firms</b>	Construction Services	Zak Companies	PP-FA-338	

Subcategory	Contract Description	Vendor	Contract Number
Groundskeeping/Landscaping	Lawn Care Services	Northwest Companies	PP-FA-379
Housekeeping	Laundry, Warewashing & Housekeeping Chemicals	State Industrial Products	IE-FA-372
Janitorial/Sanitation	Can Liners	Heritage Bag	PP-FA-444
	Can Liners	Inteplast Group	PP-FA-446
	Paper & Janitorial Supply Distribution	Triple S	PP-FA-452
	Paper Towels & Tissues	Georgia-Pacific	PP-FA-407
	Paper Towels & Tissues	Kimberly-Clark	PP-FA-408
	Paper Towels & Tissues	SCA Tissue North America	IE-FA-005
	Paper Towels, Tissues & Dispensers	Von Drehle Corp	PP-FA-409
Lighting Solutions	LED Lighting Conversion	Custom LED Solutions	IE-FA-012
MRO	Maintenance, Repair & Operations	HD Supply	IE-FA-006
	Maintenance, Repair & Operations	Interline Brands	PP-FA-440
	Maintenance, Repair & Operations	Mayer Electric Supply Co	PP-FA-439
	Maintenance, Repair & Operations	W.W. Grainger	PP-FA-437
Security Products & Services	Contract Security Services	Allied Barton	IE-FA-048
	Fire, Life Safety, Security Systems & Services	Odyssey Technologies	PP-FA-383
TV	Television Systems & Services	D&L Communication Systems	PP-FA-426
	Television Systems & Services	Healthcare Information	PP-FA-443
	Television Systems & Services	MDM Commercial Enterprises	PP-FA-428
	Television Systems & Services	TB&A Hospital Television	PP-FA-429
Vehicles	Public Ground Transportation	Transportation Equipment Sales	PP-AC-088
	Public Transit Multi-Passenger Vehicles	Mobility Works Commercial	IE-AC-001
<b>FOODSERVICE, PRODUCTS &amp; SUPPLIES</b>			
Distribution	National Foodservice Distribution	US Foods	PP-DI-001C
Food	Beverages (Coffee)	Nestlé Professional Beverages	PP-DI-887
	Beverages (Juices)	Nestlé Professional Beverages	PP-DI-834
	Beverages Coffee, Tea, Cocoa	Javo Beverage	PP-DI-881
Vending Machines & Services	Vending Machines & Services	Gilly Vending	SD-DI-002
<b>INFORMATION TECHNOLOGY</b>			
Electronics & Accessories	Electronics & Accessories	Best Buy	IE-IT-006
E-Waste Recycling	Technology Asset Disposition Services	US Micro Operating Company	PP-IT-105
Hardware/Software	Hardware/Software	PC Connection	PP-IT-134
	Hardware/Software	Zones	PP-IT-136
Telecommunications	Communications Products & Services	Fusion Telecommunications	IE-IT-002
	Landline Communications	CrosStar Networks	IE-IT-005
Wireless & Data Services	Cellular Voice & Data Services	Sprint	IX-SS-074
<b>LINENS, UNIFORMS &amp; PRODUCTS</b>			
Linens, Uniforms & Products	Non-Medical Uniforms & Mats	Cintas	PP-FA-328
	Reusable Textiles & Textile Services	Phoenix Textile	PP-FA-362
	Customizable Bathroom, Bedroom, and Kitchen Starter Kits	Bert Drobbin Company	IE-FA-010
<b>OFFICE SUPPLIES, FURNITURE &amp; TECHNOLOGY</b>			
Document Management Solutions	Document Management Software Solutions	Xerox	PP-IT-118

Subcategory	Contract Description	Vendor	Contract Number
Furniture	Apartment Furnishings	Tristate Apartment Furnishers	IE-FA-007
	Furniture & Systems, Caseloads, Seating & Accessories	Haworth	PP-FA-313
	Furniture & Systems, Caseloads, Seating & Accessories	Krueger International (KI)	PP-FA-316
	Furniture, Manufacturing & Design	Interior Resources	IE-HR-007
	High-Density Mobile Storage	Montel Aetnastak	PP-FA-329
	Modular Casework, Storage Systems & Mobile Carts	Herman Miller	PP-FA-346
	Modular Casework, Storage Systems & Mobile Carts	Neocase	PP-FA-349
Office Supplies	Office Supplies	Materials Management Services	SD-MM-019
	Office Supplies	Office Depot	PP-MM-232
	Office Supplies	Staples	PP-MM-234
	Office Supplies	The Weeks Lerman Group	IE-MM-006
Print Services	Managed Print Services	Xerox	PP-IT-123
Printers/Copiers/Fax	Hardware/Software	Ricoh	PP-IT-090
	Printers, Copiers, Facsimiles	Konica Minolta	PP-IT-091
	Printers, Copiers, Facsimiles	Xerox	PP-IT-089
Shredding (On & Off Site)	Hard Copy Document Shredding	Secure Document Alliance	PP-FA-405
	Hard Copy Document Shredding	Shred-It	PP-FA-406

## American Express Payment Solutions



Earn rebates on your business purchases with the Innovatix/American Express partnership. Using the American Express® Global Corporate Payments, you can earn up to 1.32% cash back, awarded quarterly.

Corporate Purchasing Card	Corporate Card (Travel & Expenses)	vPayment	Buyer-Initiated Payments (BIP)
<p>Traditional Card-based tool for high-volume/low-dollar pre-approved purchases.</p> <p><b>Allows organizations to</b></p> <ul style="list-style-type: none"> <li>• set spending limits</li> <li>• empower employee purchasing within specific guidelines</li> <li>• maintain front- and back-end controls</li> <li>• analyze spend using a web-based corporate account reconciliation tool</li> </ul>	<p>Traditional Card-based tool for employee expenses.</p> <p><b>Allows organizations to</b></p> <ul style="list-style-type: none"> <li>• empower employees to take the burden off of personal credit card use</li> <li>• apply cost controls to streamline billing process reward employees through Card Member benefits</li> </ul>	<p>A Web-based solution that enables automated electronic payments and disbursements based on your organization's approval workflow.</p> <p><b>Allows organizations to</b></p> <ul style="list-style-type: none"> <li>• set spending limits and date controls to help prevent incorrect billing</li> <li>• streamline the reconciliation process</li> <li>• expedite payment disputes with assistance from American Express</li> </ul>	<p>A completely integrated solution that delivers the efficiency of automated electronic payments with minimal technology integration and minimal disruption to established workflows.</p> <p><b>Allows organizations to</b></p> <ul style="list-style-type: none"> <li>• manage vendor payment terms</li> <li>• manage days cash on hand</li> <li>• maintain days sales outstanding</li> </ul>

Terms and conditions apply. Subject to eligibility.

**For more information or to become an Innovatix member today, visit us at [www.bi.innovatix.com](http://www.bi.innovatix.com), email [info@innovatix.com](mailto:info@innovatix.com), or call (888) 258-3273.**